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## **Scott's Quenches Its Thirst with Freighter Safe-T-Liners**

When Scott's Transport was awarded the contract to handle the logistic services for Coca-Cola Amatil products in the Adelaide metropolitan area, the company turned to Freighter for a trailer solution that would ensure the city's thirst for the "fizzy stuff" would be quenched through timely and efficient delivery to all the major retail centres and supermarkets.

Being such a high-profile contract with such a renowned company, there were some very strict requirements placed on the winning tender as part of the deal. Of these demands, one of the most important aspects was the ability of the winning contractor to meet the very stringent Delivery in Full in Time (DFIT) standards.

With Coca-Cola products being high on most people's shopping lists, all supermarkets and retail outlets rely heavily on their distribution centres to deliver these goods in a timely manner and Scott's Transport CEO and Managing Director, Bruce Grubb, highlighted the importance of utilising the best available equipment to meet those standards.

*"We move product from Coca-Cola Amatil's production facilities to the distribution centres of major retailers and supermarket chains, five to seven days a week and the way these centres operate, you have to deliver at exactly the right time, no earlier and no later. Therefore it is critical we have reliable equipment that will enhance our fleet efficiency and not let us down when the pressure is on, especially during peak times",* he explained.

Major Accounts Manager for Freighter, Cameron Knowles, has worked with numerous transport operators who have all expressed their need to meet the various delivery standards set by their customers.

Whilst Scott's Transport is also required to meet similar benchmarks, through a detailed situation analysis and needs assessment, Cameron identified that in order for Scott's to carry out their logistic responsibilities for Coca-Cola Amatil, the ideal solution would need to reduce cycle times, increase productivity, yet still give emphasis to driver safety.

Following this assessment, it was at this point that Freighter's Safe-T-Liner trailer solution was highlighted as the best for Scott's Transport.

The unique design of the Safe-T-Liner, whereby the load restraint system is incorporated into the curtains, removes the need to manhandle gates and it has also removed the need for buckles and straps to provide vertical tension for the curtains.

As such, operators and drivers are saved from carrying out two labourious tasks associated with the load/unload cycle. In fact, trials carried out have shown that operators can experience reduced cycle time of up to 15-20 minutes per load, allowing them to enhance their management in meeting customer time requirements.

Distribution Centres have also appreciated the reduced cycle times as the Safe-T-Liners do not take up as much valuable time stationed at the loading dock.

Also, because the weight of the curtain and gate system is supported on the coaming rails, a standard roof and pelmet can be used, thus maximising the vertical aperture to make loading and unloading easier via forklift.

Ensuring that its fleet of Freighter Safe-T-Liners will meet all necessary delivery standards, each of Scott's trailers has also been certified to meet Load Restraint Guidelines for applicable weight and load types.

Explaining the further benefits, Cameron highlighted that, *"The Safe-T-Liner system is really simple and reliable to operate and overall weight is no more than a normal T-Liner with standard steel gates. The good thing for drivers is that, because they won't be handling gates or any buckles and straps, they will have even less exposure to OH&S risks."*

Bruce is particularly proud of his fleet of Safe-T-Liners, which are fronted by a fleet of Mack Granite trucks and was particularly complimentary of the process Freighter undertook to ensure the Safe-T-Liners were the right solution for the job.

*"It really pleased us that Freighter took the time to understand this contract we were undertaking with Coca-Cola Amatil and then adapt their trailer technology into a fleet that will help us service their needs. We are completely confident that these trailers will not only deliver improved efficiencies, but will enhance the working conditions of our drivers and make operating the equipment much easier."*

A clearly “visible” bonus of the Coca-Cola Safe-T-Liners is that with the lack of buckles and straps, the curtains have provided a clean appearance and ideal surface canvas for Coca-Cola to apply their distinctive branding to the sides, thus capitalising on the opportunity these moving billboards provide as well as reaffirming Scott’s position as a completely professional logistics operator.

And with the equipment now at work on the road, Scott’s Transport has the added benefit of Freightner’s extensive dealer network behind them to ensure that they have access to timely service support and parts as required.

The Freightner Safe-T-Liner is available in lead, tag, B-double and rigid body format. Freightner can assist both large fleets and owner operators to develop a solution that will both increase their efficiency and withstand Australia’s unique operating conditions.

More information is available at [www.freightner.com.au](http://www.freightner.com.au).





*ABOVE: Scott's will use Freightler's Safe-T-Liners to ensure Adelaide's thirst for the "fizzy stuff" is quenched through timely and efficient delivery.*

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