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## **K&S Freighters put the big Ezi to work**

The quest for increased productivity and efficiency has seen leading Australian transport and logistics corporation, K&S Freighters Pty Ltd, recently take delivery of the world's first Freighter EziLiner B-Double trailer.

In a traditional single trailer application, the EziLiner can provide transport operators with time savings of up to 15 minutes per load/unload cycle compared to conventional buckle style curtain sided trailers.

The efficiency is compounded in a B-Double trailer which requires many more buckles to fasten the curtains to the trailer bodies.

According to K&S Freighters' National Accounts Manager, Malcolm Lane, improving efficiency and ease of use were two critical considerations in the trailer purchasing decision.

*"Increasing productivity and making life easier for our drivers were appealing qualities of the EziLiner B-Double trailer," Mr Lane said.*

*"The trailers have been in K&S' fleet now since December 2007 and the feedback from our drivers has been very positive."*

The revolutionary EziLiner eliminates the need for buckles and straps by employing a high tensile synthetic cable running through a series of arcs along the bottom of the curtain to generate vertical tension.

Horizontal tension is achieved via several two-stage air-operated tensioning devices that reach out and hook on to the high tensile cable, pulling it down to create the necessary tension in the arc.

Operating from K&S Freighters' Fisherman Islands (Brisbane) warehouse facility, the EziLiner is used to haul paper product to the Gold Coast.

*"The trailer runs back and forth from Brisbane to the Gold Coast and the increased productivity achieved with the EziLiner has facilitated completion of three loads per day without compromising driving hours legislation" said Mr Lane.*

*"The result is enhanced operational efficiency and happier, more satisfied drivers. Again this is important to K&S as an employer, given the difficulty in attracting and retaining quality drivers."*

According to Mr Lane, the benefits from using the EziLiner were immediately apparent.

*"I've been involved in the transport industry since 1964 and I can definitely say that the EziLiner trailer is a time saving innovation."*

*"The fact that the drivers appreciate and are also embracing the technology is a ringing endorsement," he said.*

K&S Freighters is in the process of identifying other routes and applications in which Freighter EziLiner trailing equipment, in both single trailer and B-Double guise, will return even greater efficiencies.

*"Going forward I think there are opportunities and a sound business case for the use of Freighter EziLiner trailers, even on routes with only two to three deliveries," Mr Lane said.*

*"K&S has many local transport contracts requiring several stops – it's in these situations where the best results will be had due to the time saved."*

*"Some of our operations are making double shifts where a truck can be doing five local loads in a 24 hour period - that's 10 times that the curtains have to be opened and closed – it's here where the benefits of the EziLiner are clear."*



Doing it Ezi! K&S Freighters' new Freighter EziLiner delivering results for customers.

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